

Mr. Folsey - SAMPLE

Written by  
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Property of  
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INT. OFFICE - DAY

Mr. Folsey stares at the back of Rojelio, as he closes the door. Rojelio glances up at Mr. Folsey, as he comes around the desk, and sits down.

Rojelio stares down at his hands, then up at Mr. Folsey, who studies him.

MR. FOLSEY  
Tu hablas ingles?

ROJELIO  
Yes.

MR. FOLSEY  
Good. English only... because I don't speak Spanish. So when you're here, let's make this easy for both of us. Got it...?

Rojelio nods.

MR. FOLSEY (CONT'D)  
Your name.

ROJELIO  
Rojelio -

MR. FOLSEY  
English.

ROJELIO  
Roger...

Mr. Folsey continues to study

MR. FOLSEY  
Very good. You like red meat, Roger...?

ROJELIO  
Yes...

MR. FOLSEY  
It's a litmus test. You know what that is...?

Roger nods.

MR. FOLSEY (CONT'D)  
Good. I like red meat. You like red meat then we got something in common, right?

ROJELIO

Right.

MR. FOLSEY

Because if you don't like red meat I think we've got a problem... I think I don't take a chance on you. Not liking red meat says a lot about you, in my opinion, about your character. It says, you're here but you don't like it here. Loving red meat - a staple on most dinner tables - says you love what's here... We got that in common... Same is true if I don't hire you. It would be a safe assumption that you wouldn't like me very much... if you don't walk out of here with a job, right...?

(smiles casually, pauses)

Common interests make it easier for me to like someone I could potentially hire... Why would I hire someone I don't like? Why would you work for someone you don't like...? Probably out of necessity but you shouldn't do it either way... so I don't...

(beat)

I like my meat rare. Doesn't matter what it is, steak, burger, pot roast. Red... (with) a side of mashed potatoes, swimming in gravy... How bout you...?